

BUILDING AND REDESIGNING KHAMELEON'S DEALER TECHNOLOGY SOLUTIONS WITH EXTENDED TEAM MODEL

Learn how Khameleon augmented their existing in-house development team with an outsourced extended team for more manpower.

INDUSTRY
IT/ Software

SOLUTION
Extended Technology Team

LOCATION
Tampa, Florida

CLIENT OVERVIEW

Headquartered in Tampa, Florida, Khameleon Software creates technology solutions that help office furniture dealers run more productive, profitable, and interconnected businesses. From managing orders and generating reports to costing, billing, project management, and CRM, Khameleon empowers office furniture dealers to run their business on one single, scalable platform. Many of the most well-run office furniture dealers in the industry choose Khameleon for their day-to-day business operations, making them one of the industry's leading technology solution providers for 17 years and running.

THE CHALLENGE

In 2004, Khameleon was readying itself to change from a client-server technology to a N-Tier stack, as well as facing issues of increasing customers daily. There was a need to refurbish its previous technology.

Khameleon needed an overhaul of its services stack, encompassing and providing support to N-Tier architecture, constructing a user-friendly interface, have an integrated portal, and flexible reporting.

“We needed to migrate from our old application and technology to the newest platform of NetSuite.” - Doug Angelone, President, Khameleon Software

SOLUTION & STRATEGY

Amzur's experts set on to engage in an everlasting journey of technology collaboration and business process reengineering. Khameleon required a team who would not merely address the concerns of the technology, but would also be able to understand the business, user requirements, and the entire software product lifecycle.



Multiple projects encompassing application development, database support, business intelligence, mobility, and other technologies while maintaining the prevailing products and support to Khameleon's clientele were engaged.

Amzur proposed to use a dedicated and extended team model to bring Khameleon's products onto a N-Tier range of applications. Project requirements were met with timely delivery, pin-point technology expertise and optimized costs. The model comprised of a hybrid structure of onsite, offsite and offshore technology experts.

BENEFITS

Acquired
4x
more clients in
the last five years
compared to its
earlier record.

Profit margin
increased by
25%

Overall
38%
decrease in costs
than before.

DELIVERABLES

The project included a total makeover with enhanced technology and overhauling of Khameleon's dealer technology solutions, which resulted in enhanced service and support to Khameleon's clientele.

“*At the time we had limited resources and expertise in the new toolset. We reached out to Amzur to help put together a team for us to allow us to enable the application and new technology faster. We were able to bring our product to market a lot faster using Amzur than we would have been able to use our own sources. At the time we had a small team, but we didn't think we'd need a big development team on an ongoing basis so we were able to supplement our resources with Amzur.*”

- Doug Angelone, President, Khameleon Software



Amzur Technologies, Inc. (Amzur) is an award-winning ISO 9001:2008 certified Information Technology end-to-end solutions and support firm having global emergence with top-notch technology integrations. Amzur has a strong reputation for NetSuite customization and SuiteApp development services. Our team also has the expertise and experience in full-scale module development, product development, and small to mid-size integrations.

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